

Bring your talents to the insurance industry!

Claims Handling

Sales & Marketing

Customer Service



Question: What is the best entry-level white-collar job in America that doesn't require a college degree and can be done 100% remotely from the comfort of your home?

Hint: It's listed as a High Priority Occupation in 18 of 22 Pa Workforce Development Areas with an annual projected need of 1,850 new-hires.

Answer: Insurance Agent!

Why: It's no longer just about sales; it's about customer service. The role of an Insurance Agent stands out as one of the best entry-level white-collar work-from-home opportunities in America, offering flexibility and the chance to cultivate customer service skills in the dynamic insurance industry.

Insurance Agent Certificate Training Program Details

- Up to 7 weeks of classroom training (earn a performance based stipend of up to \$400.00/week)
- Monday – Friday/8:30 am – 2:30 pm or 3 pm – 9 pm (virtually or in person)
- Earn 2 insurance agent licenses and an Insurance Help Desk Professional® designation
- Apply for up to 24 weeks of Paid On-the-Job Training (earn \$17.00 - \$19.00 per hour)
- Or take your newly acquired skills to start your own business

Skills and Competencies Taught

- Soft Skills Development
- Entrepreneurship in Insurance
- Claims Handling Techniques
- Sales & Marketing Techniques
- Customer Service
- Insurance Quotation

As a newly licensed agent, you will have sufficient knowledge to find your first job as entry-level insurance professional working in customer service, sales & marketing, claims support, or take the bold step to start your own business.

Why the Insurance Industry?

Bringing your talents to the insurance industry is a wise choice for several compelling reasons. If you're in search of a dynamic career with substantial growth potential, flexibility, and the chance to make a tangible impact on people's lives, then this industry is an excellent fit for you. The insurance sector boasts a secure and promising job market, ensuring a stable future for job seekers. Moreover, the insurance industry prioritizes continuous training and professional development, offering a reliable pathway for individuals to establish enduring and secure careers. In this field, your talents will not only be valued but will also contribute to enhancing the overall well-being and peace of mind of countless individuals and communities.



National Association of Insurance Professionals, Inc.

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